(Company Letterhead)

(Date)

Commissioner Sandra Adams

Virginia Department of Agriculture and Consumer Affairs

102 Governor Street

Richmond, VA 23219

Dear VDACS Commissioner Adams,

Pursuant to the Code of Virginia §4.1-219, (Winery Name - ABC Farm Winery License #) respectfully requests exemption from Farm Winery Class A requirements regarding the percentage of farm grown wine grapes from our vineyards to be used to produce (Winery Name) Click here to enter text. (type of wine) Click here to enter text. vintage.

Due to severe weather including (ie. Storm, frost, etc.) Click here to enter text. in (month or season) Click here to enter text. of this year, we have experienced severe crop loss. This crop loss will significantly impact the amount of fruit which can be harvested from our farm for wine production, and meeting the fruit sourcing requirements of §4.1-219 of the Code of Virginia will be a hardship that will inhibit us from production of an adequate volume of wine to meet our inventory requirements from this year's harvest. We consulted with Extension Agent \_\_\_\_\_\_\_\_\_ (or other third party expert) to confirm the amount of damage and loss explained further below.

Usual harvest volume for (winery name) Click here to enter text. is (normal tonnage) Click here to enter text., with a historical wine production volume average of (normal production gallonage from your farm) Click here to enter text.. We expect a reduction in crop volume of approximately (anticipated tonnage reduction due to storm, etc.) Click here to enter text.. This reduction would lower anticipated wine production from our forecasted volume of approximately (gallonage range from reduced tonnage) Click here to enter text. to Click here to enter text. for the (vintage year) Click here to enter text. harvest. In order to achieve our originally anticipated wine production, we will require purchase of approximately (additional tonnage needed) Click here to enter text. of fruit from sources other than our own vineyard to compensate for this loss. Further, the Virginia growers from whom we historically purchase additional fruit are experiencing similar crop loss, and have advised that they will be unable to provide additional tonnage to help us make up the difference. Over the last several years, there has been very little grape surplus in Virginia, and we therefore also request a waiver of the limit of 25% of production from fruit from outside of the Commonwealth for this vintage.

If I may be of any assistance or answer any questions regarding this request, please contact me via telephone at Click here to enter text., or via email at Click here to enter text.. I appreciate your consideration of this request.

Respectfully yours,

Click here to enter text.

Click here to enter text.

Cc: local agent here